

# Our Vision:

To provide the globe with reliable solutions that can effectively assist businesses in their progress and growth.

# **Our Mission:**

To develop comprehensive and easy-to-use solutions capable of fully managing and organizing financial and administrative tasks.

# **Company Profile:**

*ShamiSoft* specializes in providing sophisticated solutions that assist enterprises in simplifying and organizing the daily tasks for all sectors in the region, taking into consideration the needs of the clients, to provide solutions fulfilling client requirements with comprehensive reports that can be built by the user to respond to the most detailed inquires.

The software built by *ShamiSoft* is user-friendly, easy to learn, and utilizes software tools efficiently to enable the user to navigate easily through the components of the individual program. In its software building processes, *ShamiSoft* observes the necessary quality standards in compliance with international norms.

*ShamiSoft* 's successful experience in developing software has matured since 1991, by the deep knowledge of the needs of the Jordanian and international markets and customizing programs to fully meet client requirements, with special emphasis upon reliability, commitment to quality, and support.

*The ShamiSoft Team* consists of a uniquely selected group of seasoned engineers and programmers who fully understand the needs of the customers, and a friendly Customer Support Team who are ready to answer any question at any time.

This is why *ShamiSoft* has the highest rate of customer retention and attraction of those who are after top-notch solutions.

Some of *ShamiSoft* ready products:

- General Enterprise Resource Planning (ERP) solutions
- Specialized ERP for goldsmith workshops and jewelry shop systems
- Accounting systems, general ledger, and cheques tracking
- Inventory and Stock, purchasing and sales control
- Human resources, payroll system, time attendance and time sheet tracking
- Fixed asset tracking
- Customer Relation Management (CRM) solutions
- Bank account follow-up
- Workshop and maintenance department systems
- Manufacturing process line, cost accounting and stock control for industrial applications
- Client registration and management systems for touristic and social applications
- Web applications and sites

Most of the above can be liberally integrated together to fit the requirements for any type of business.



# **ShamiSoft Solutions General Specifications:**

-Easy-to-use solutions that feature many methods for preventing and restoring user errors.

-A comprehensive and detailed help document is available just by pressing the (F1) key. The help document features solved samples and video movies simulating possible and recurrent situations.

-The system is secured with a password for each user to prevent any illegal access.

-Bilingual Interface (Arabic/English) according to user demands and settings; thus receipts, vouchers, reports can be viewed and printed in the selected language.

-Extensive reports and statistics with graphical chart views that can be printed directly or viewed on the screen first, and can be printed to a PDF file or faxed immediately.

-Data and reports can be easily published to other applications such as Excel, Word...

-Each user can define his/her desired parameters including user interface language, screen background color/picture, font size ...

-ShamiSoft Auto Backup system ensures a daily backup of your data.

# General Ledger, Accounts Payable and Accounts Receivable

-Contains a standard pre-defined chart of account which can be easily modified according to your requirements, expandable up to ten levels horizontally and ninety-nine levels vertically, each level may contain an unlimited number of accounts.

- The selling strategy for each customer is flexible enough as to allowing him for credit, setting credit limit and period, defining selling price category and discount percentage.

- The cost center for a specific project can be determined and directly obtained.

- Bank accounts and postponed cheques are now fully manipulated and monitored by intermediary of the system.

- The accounting process is fully handled (chart of account, account payable, account receivable, vouchers, receipt vouchers, pay vouchers, discount voucher, expenses voucher...)

-Complete accounting reports and documents are instantly available (statement of account, purchases report, sales reports, monthly accounts balance chart, monthly profits/losses, trial balance, income statement, balance sheet, ageing...)

# **Cheques & Banks Follow-up:**

-An unlimited number of bank accounts can be defined, each bank account may contain a sub accounts (Cheques Payable and Cheques Receivable).

- A special report is used to handle the postponed Cheques.

- Cheques can be issued from any part of the system (i.e. General Voucher, Pay Voucher...)

- Bank reconciliation is a very simple by checking the transactions received from the bank statement, on the available transactions, an automatic voucher will be issued to fix the postponed Cheque account with the current account.



### Stock Control, Purchasing and Sales

- An unlimited number of items can be defined using the desired item types, picture, pricing list, and categories. First in-First out (FIFO) or manual input of batch or serial number or even non-stock item (service) reports can be published in detail. The general sales tax can even be specified for each item separately.

- The stocktaking system will give a report of the shortage or surplus items for a specific store or all stores.

- Stock available and stock movements are also fully reported and analyzed.

*Multiple Stores*: An unlimited number of stores can be created on the system; each store can keep stock of the same item but with different batch numbers and different costs.

*Invoicing:* invoices can be issued simply by entering item number, barcode, or part of the item name. Prices can be automatically generated according to the customer's selling price policy.

-Customer balance and credit limit can be shown while issuing the invoice

-All stock control transactions will automatically generate vouchers on the accounting system

# - Purchasing, Purchase Refund, Invoices, Invoice refunds, Stock Adjustment...

- *Sales Reporting*: a full reporting system can be generated for a selected period, customer, or sales representative. Generated reports will show the sales list, or gross sales per day, month or year, per customer, profit total and profit percentage.



# Jewelry Shop/Workshop System

### **Gold/Precious Metal Items**

- An unlimited number of precious metals (gold, platinum, silver...) can be defined, with all karat grades and costs per item or per gram.

- Purchasing and sales can be done using the desired metal price, while having the stores fixed on a selected currency or varied as per the market price.

- Vouchers are automatically issued from stock transactions.

- The stocktaking system for a specific store or all stores readily provides reports of the shortage or surplus items.

### **Diamond/Precious Stone Items**

- Precious and semi-precious stones are closely monitored. All precious stone parcel specifications can be controlled, such as Cashate number, type, cut, clarity, color, size, cost, proportion, diminutions, description, available quantity, or selling price.

### **Jewelry Items**

- Jewelry items in all their details can be specified in the barcode-compatible system and closely controlled, such as item number, item description, category, net weight, item picture, precious stone details and so forth.

### Jewelry Workshop and manufacturing process

-This feature follows up on all manufacturing process, starting with pure gold and loose stones through to the finished jewelry item, computing all costs during the process, including gold waste, stones cost, workmanship and setting cost per weight, number or man-hour.

# Jewelry Stocktaking using RFID technology:

You can do stocktaking for the jewelry items in a very accurate and fast way by using the RFID technology, so when you are putting the jewelry in the safe the system will record the items directly without even have it on line-of-sight, in a speed of one hundred items per second. The system will show you full details and picture of the found and missing items.



# Personnel System:

### **Human Resources**

This session keeps a record for each employee, such as full personal information, picture, contact information, academic certificates, courses taken, actual work experience, administrative notes, job description, job history, and supplied documents.

# Payroll

- Upon user request, the payroll system issues a voucher at the end of each month for all or selected employees according to his/her branch, department, or job title.

- The system automatically calculates the net salary in the voucher by showing the basic salary, any bonus, or deduction, social security will be calculated and deducted, income tax (it will be computed according to adjustable settings and percentages, depending upon exemptions for family members and specified expenses), health insurance deduction, any advanced payment or a monthly loan settlement will be automatically deducted.

- If the employee attendance tracking system is used, an automatic deduction on late arrivals will be recorded, and over-time will be added to his/her salary according to a specific value and percentage proper to each employee.

- The system is designed to deal with multiple branches and departments, with different cost centers for every employee.

- An automatic transfer of salary to individual bank accounts can be used for some or all employees.

- A full payroll reporting system is available in the form of a salary slip, monthly salary reports per branch, department or employee, recruitments, resignation, vacations, leave requests, social security report, or income tax report.

# **Employee Attendance Tracking System**

- A standard attendance time can be defined for the whole company, or different attendance times for every department or for every employee.

- Attendance time can be fed manually into the system for every in/out transaction, or semi-manually by filling the expected time for each employee automatically with manual variations. Employees only sign in/out using their fingerprint ID on a special clock. The arrival and departure times will be transferred automatically to the system.

- The system will show full attendance and will track all operations on the system, showing all transactions, late arrivals and absence, overtime, etc.

- Upon user request, late attendance or overtime can be automatically computed when posting the payroll.

# **Sales Employees:**

By adding this module, you can define sales employee to the system, thus having a full reporting on sales per employee knowing his total sales, profit and profit percent compared with the other sales employees.

# Sales Employees Points and commission:

By adding this module you can define and distribute a sales commission to sales employees by means of points that can be evaluated to money at the end of each period, the points can be defined to a specific period and different points to different items category.



# **Customer Relation Management (CRM):**

Will let you follow up your customers closely, some modules come standard with the system others are optional.

# Sales Pricing (Standard):

The system has a built-in pricing list and setting of the credit limit for each customer. So the prices and the discount percent will be filled automatically on the sales invoices and offers.

### Mailing List (Standard):

Mailing address labels can be printed for selected customers so you can stick it to any envelop or invitation card.

### **Customers Patronage (Standard):**

Special reports will show the new customers, and the long-time-absent customers to be able to follow them up.

### Specific price for each customer per item (Optional):

You can give each customer a specific price for each item that will be automatically filled on the sales invoices and offers.

### Sending Automatic SMS Messages (Optional):

You can select a group of customers in a specific occasion or date (Birth Date or wedding anniversary of the client) and send them the desired greeting message or announcement.

If loyalty points module is installed, the customer will get a message telling him/her the number of points that he/she was granted due to his purchase and what is his points balance.

Bulk messages can be purchased from the service provider for low prices and the system will arrange the sending process.

# **Loyalty Points System:**

Points will be granted to the customers according to purchasing, different points can be defined for each item or category, extra points can be issued for special occasions, selected period, or for specific clients. Points can be changed to money or gifts, Full statements and reporting system will be shown for the points system.

#### **Customers' Follow-up Schedule:**

A schedule can be made for selected clients to visit or contact them, and to follow up of the actual contacting process.



# **Optional Features:**

### Multiple User Security System:

The system administrator can create an unlimited number of user accounts on the system, and define security levels for each user, by selecting the screens to open, view, edit, delete, print, edit after printing, post, showing or hiding costs and profits, accounts that the user can view its balance, stores permitted to use, branches that he can log to ...

Moreover, the system administrator can monitor the access to the system and obtain detailed information about who accessed it and when, in addition to full information about the transactions made by the user in question, and the modifications and posts made by this user.

Each user can customize his/her own environment as he/she requires, to set the interface language, screens background color or picture, menu appearance, font size, change password....

#### **Multiple Workstation Installation:**

- The solution can be installed and run from a desired number of workstations connected to the server threw the local area network. Or from a remote location threw the ADSL connection.

### **Multiple Currency Operations:**

An unlimited number of currencies can be added and applied to the available solutions, so all vouchers, invoices, storing and pricing items can be defined in different currencies.

Trial balances and balance sheets can be shown in any selected currency, taking into consideration the currency position and cost center, and the specific determination of the profit/loss due to the rate fluctuations.

# Multiple Branch Management System:

Large companies that have many branches located in distant locations can communicate among each other through secure channels and reliable processes. With full access to accounts, items, stores, reports, statements, and balance sheets, the distant branches can effectively and immediately gain contact to the necessary information.

#### **Check Printing Module:**

A special module that will arrange issuing of Bank Checks, and print it on standard check format, printed checks can be associated to pay vouchers, general vouchers and buy receipts.

# **Point Of Sale System (POS):**

A special module to do direct sales with very easy interface to run on a touch screen monitor, with a picture button for each item.

#### Label and Barcode Design and Printing System:

This feature enables the client to design his/her own labels, and print them directly from the barcode program, or directly from the item card or purchasing screen.

#### **Adding Special Screens:**

This module will allow you to add your own special screens giving its name, serial numbers, user security options...



### **Cost Center:**

-This module is used to get detailed reports for projects cost center, knowing the costs and incomes of each project.

#### **General Manufacturing and Dismantling System:**

Easy to handle and follow-up of the manufacturing process, calculating the costs of the raw material used and any other direct cost, the cost of the finished goods will be automatically determined, all accounting vouchers will be generated automatically.

#### **Manufacturing Orders:**

Designed to follow up long manufacturing process, issuing manufacturing order, handing raw materials, calculating the direct and indirect manufacturing cost, and distribute that on the finished goods produced.

### **Electronic Archiving System:**

Simple yet very effective used to store and assort almost any type of document, including scanned documents, pictures, received faxes, word documents, excel worksheets, internet files, sound files, videos, and more...

This system is directly linked with other components of *ShamiSoft* solutions for instance customers and suppliers accounts, purchasing documents, offers, employee documents can be scanned and stored immediately in the archiving system.

#### **Offers and Estimates:**

A special module to create and follow-up offers submitted to customers, with fill items details and pictures, with standard terms and conditions, payments terms, delivery terms, documents required, bill to, ship to, offer status...

Approved offers can be automatically transformed to a sales order or invoice.

#### Sales Orders (SO):

The sales orders will prompt the sales person to prepare the selected items for delivery and issuing an invoice. Our sales order will be considered as a pre-forma invoice from the customer's side.

If the required item(s) is not available, then a Purchase Order or Manufacturing Order can be issued to handle the item(s) shortage.

#### **Domestic Request for Quotation (D RFQ):**

The request will be sent to the suppliers, to quote us for any required item(s) its price and general sales tax required, the RFQ will contain all standard terms needed. It can be transformed automatically into a Purchase Order or Purchasing Receipt, or domestic Purchasing.

#### **Domestic Purchase Orders (D PO):**

Fully handling of the PO indicating the supplier item number, price, the general sales tax required, payment terms, delivery terms, documents required... the PO can be transformed automatically into a Purchasing Receipt.



#### **Global Request for Quotation (G RFQ):**

The request will be sent to the global suppliers, to quote us for any required item(s), the RFQ will contain all standard terms needed, the weight and the expected date of arrival. It can be transformed automatically into a Purchase Order or Purchasing Receipt, or Global Purchasing.

### **Global Purchase Orders (G PO):**

Fully handling of the PO indicating the supplier item number, price, weight, expected delivery date, payment terms, delivery terms, documents required... the PO can be transformed automatically into a Purchasing Receipt, or Global Purchasing.

### **Global Purchasing and Costing:**

Entering the purchases and fill all its costs (Shipping, insurance, transportation, customs, insurance, taxes, bank fees...) All costs will be distributed on the purchased items, and automatically determines the new net cost of the items.

### Orders and Shipments follow-up and Global Purchasing:

Full handling of the orders and shipments, starting from recording all the shipment costs (Shipping, insurance, transportation, customs, insurance, taxes, bank fees...)

All costs will be distributed on the received items, and automatically determines the new net cost of the purchased items.